



MALAYSIA AUTOMOTIVE INSTITUTE (MAI)

The Malaysia Automotive Institute (MAI) is an agency of the Ministry of International Trade and Industry (MITI)

- We are a think tank, tasked with strengthening the Malaysian Automotive Industry
- An Intermediary between stakeholders in Malaysia's automotive community
- We Formulate policies & perform research on the industry Componei VENDORS • We also **develop human capital** & coordinate between public and private sectors CONSUMERS CAR MANUFACTURERS GOVERNMENT BODIES ACADEMIA AFTER SALES RESEARCH HUMAN DEVELOPMENT CAPITA AT MAI. WE'RE ALL AB STRATEGIC THINKING & COORDINATED POLICIES





The scope of work includes both

A. MANUFACTURING SECTOR

1. Motor Vehicles covering passenger and commercial vehicles



- 2. Motorcycles
- 3. Parts and Components related to the above

B. SALES AND AFTER SALES & SERVICE SECTOR

- 1. Dealers and Distribution
- 2. Servicing
- 3. Recycling
- 4. Remanufacturing



The key strategic activities in MAI are:



CAPACITY BUILDING

INTERNATIONAL OUTREACH



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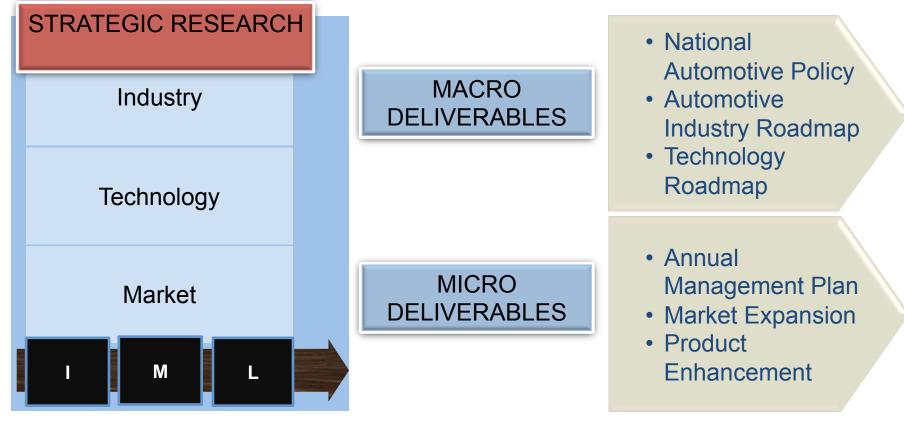




STRATEGIC RESEARCH



- 1. <u>Identifying mechanisms</u> to improve the competitiveness of the local automotive industry
- 2. Identifying opportunities to expand the local automotive industry
- **3.** <u>Reviewing and Updating the effectiveness</u> of current strategies and plans for the local automotive industry
- 4. <u>Providing policy inputs</u> in areas related to the local automotive industry





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STRATEGIC RESEARCH

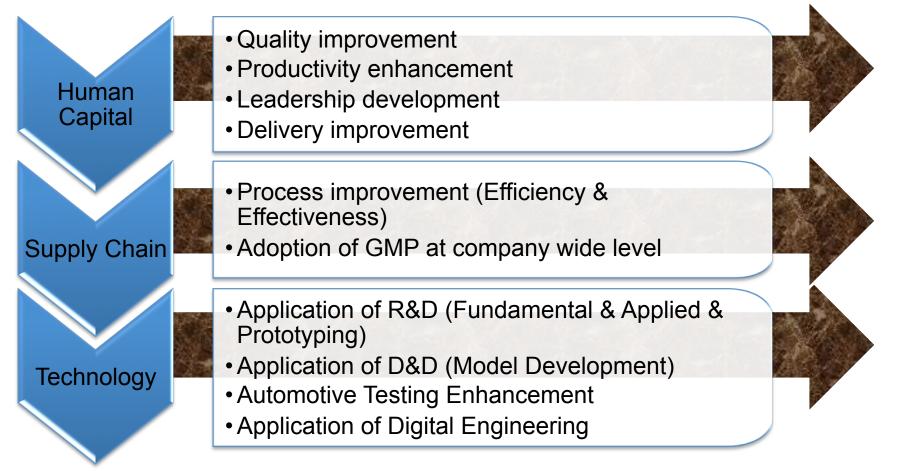
CAPACITY BUILDING

INTERNATIONAL OUTREACH

CAPACITY BUILDING

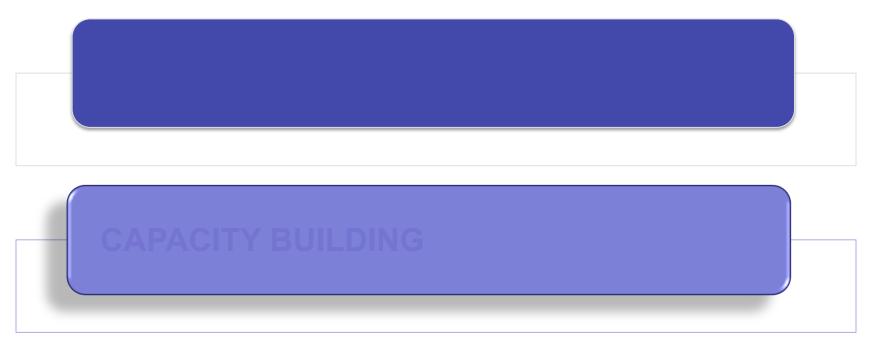


- 1. Quality workforce at various levels within the automotive industry,
- 2. Key technology,
- 3. Global level supply chain; while
- **4.** <u>Inculcating</u> good manufacturing practices and at the same time to develop platform for technology development and testing.





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INTERNATIONAL OUTREACH

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Partnerships and collaborations with regional and international automotive organisations, associations, COE and others.

PARTNERSHIP

- Facilities Sharing
- Technical tie-up
- Market accessibility
- Branding optimization



- Information Exchange
- Research Sharing
- Expert Exchange Programme



THANK YOU